

**IFS Insurance
Solutions.**

Better results.



**Insurance
Solutions**

The best solutions for your organisation

IFS Insurance Solutions is a licensed insurance broking and consulting firm committed to delivering a range of comprehensive and strategic insurance services to clients. Our approach is simple yet refreshingly different.

The IFS Insurance Solutions way

Many service providers talk about solutions. At IFS Insurance Solutions, before we begin the task of developing a range of strategies for our clients, we first consider their particular business, industry and regulatory environment, including their:

- Operational risk environment and profile
- Products & services
- Contractual relationships
- Professional liability exposures
- Directors, officers and employees
- Current and future plans and goals.

We do this because we believe that understanding brings insight, and insight results in a responsive, tailored and high quality service. It's this approach that allows IFS Insurance Solutions to deliver the very best solutions to clients.

We call this the IFS Insurance Solutions way of doing business. *Our clients call it a competitive advantage.*

Better results

Our solutions combine traditional insurance practices with leading-edge risk techniques. Programs are individually designed to supplement clients' internal and external resources and to work in line with their stated objectives.

Our strong market presence is supported by quality internal research and market engagement. This, coupled with the expertise, qualifications and experience

of our team, means we are uniquely positioned to deliver the results and outcomes that our clients require. In a market where change is the only constant, managing and insuring risks cost-effectively can make a significant contribution to your operational performance and bottom line.

Our knowledge base

Our staff are dedicated professionals who specialise in different segments of the insurance market, ensuring specialist product knowledge, expertise and relationships that benefit our clients.

Our staff are available to discuss, exchange ideas and work with clients in developing insurance strategies most suited to their needs.

We are one of Australia's leading insurance consultancies in our chosen markets. We have gained the confidence of some of the country's largest superannuation funds, leading financial institutions and other quality organisations.

Insurance expertise

Our key areas of expertise include:

- Advisory and consulting
- Due diligence
- Risk profiling
- Mergers and acquisitions
- Tender management
- Group Risk insurance
- Professional risks

- General insurance
- Group Income Protection (EBA)
- Employee benefits
- Affinity programs

Our approach – client advocates

Our client advocacy model is the starting point of our business relationship with clients. It is the common thread that links together our operating methodology, philosophy and service culture.

Using the vast experience and skills base of our insurance specialists, we work in partnership with each of our clients to provide customised solutions designed to meet their individual needs and objectives.

We proactively advocate our clients' insurance needs and interests in the market place with a view to securing the best possible coverage and services available.

We undertake to be innovative, responsive and transparent in all our dealings and to deliver a comprehensive and trusted level of service.

We believe that our client advocacy model, with its key underlying principles, is paramount in contributing to the success of our clients.

Our clients' interests are not only central to our philosophy; they are the driving force of our business.

Our client advocacy model

1

Understanding our client

2

Partnering with our client

3

Dedication, focus & responsibility

“*Managing an organisation has risks. Even with with an experienced and prudent Board and management team, organisations are exposed to risks that could be financially costly and result in a significant interruption to day-to-day operations. IFS Insurance Solutions can help manage these risks.*”

Our market presence

For nearly two decades, IFS Insurance Solutions has provided specialist insurance services and products to clients.

Our knowledge of the complex nature of the insurance market enables us to adapt and design programs that best fit our clients' needs and strategies.

We design and focus on services and products that can be easily tailored to be the best fit for clients taking into consideration their strategy, operational, financial and risk management needs.

Negotiating and sourcing insurance directly with an insurer can mean an organisation gets the insurance cover that the insurer has to offer – not necessarily the insurance that the organisation needs.

As a leading insurance broking and consulting firm, IFS Insurance Solutions has access to local and overseas insurance markets.

We constantly monitor the insurance market for product development and risk management trends. This ensures that our clients have the option to enhance the product and service offering to meet current and future needs.

Managing risk

Managing an organisation has risks. Even with with an experienced and prudent Board and management team, organisations are exposed to risks that could be financially costly and result in a significant interruption to day-to-day operations. IFS Insurance Solutions can help you manage these risks.

KEY BENEFITS

The security of a market leader

We focus only on the best outcome for our clients, and not on 'off the shelf' product sales. We are a leading insurance broker and consultant to some of Australia's largest superannuation funds, leading financial institutions, and other quality organisations.

Professional advice to meet your needs

Assistance from a professional licensed insurance broking and consulting firm.

Individually tailored to suit you

Our products and services are tailored for each client and are not limited to one providers suite of products.

A one stop shop

A complete package of insurance services and products in one place.

Continual monitoring

The support and expertise of an experienced insurance broking and consulting firm that continually monitors the marketplace and keeps you abreast of any developments that may impact on your business.

Collective purchasing power

When we go out to the market on behalf of clients, we use our collective purchasing power.



4

Professional advice
& transparency

5

Customised
solutions

6

Commitment
to results

Better results.

We've got you covered.

- ✓ Group Risk insurance
- ✓ Professional risks
- ✓ General insurance
- ✓ Group Income Protection (EBA)
- ✓ Employee benefits
- ✓ Affinity programs
- ✓ Advisory and consulting
- ✓ Due diligence
- ✓ Risk profiling and insurance gap analysis
- ✓ Mergers and acquisitions
- ✓ Tender management



Better
knowledge
+
Better advice
=
Better results

IFS Insurance Solutions works in partnership with clients to provide trusted and tailored advice on a range of relevant insurance matters. Our approach and focus is simple – we work towards securing better results.



**Insurance
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